

North Carolina Institute of Medicine Annual Meeting September 7, 2018

Rural Health Group, Roanoke Rapids, NC

Jan Sweet Freeman, Psy.D., Director of Integrated Care and Behavioral Health

Regina Schaaf Dickens, Ed.D, Director of Quality Improvement

Rural Health Group Patient-Centered Medical Home

A Team-based Integrated Model of
Primary Care in an FQHC

What is Rural Health Group?

- ▶ Federally qualified health center providing safety net care for the residents of Northeastern North Carolina since 1974.
- ▶ Part of the nationwide movement of Community Health Center program which began during Lyndon B. Johnson's War on Poverty in the 1960s
- ▶ Provider of primary medical, dental, behavioral health, pharmacy, case management, and school-based healthcare
- ▶ Anyone seen - regardless of ability to pay.

RHG Stats

- ▶ 43,000 active patients
- ▶ 25% of the patients uninsured and live 200% below FPL
- ▶ 35% of the patients under-insured (with insurance but unable to pay deductibles, coinsurance, living 200% and below FPL)
- ▶ 17 service locations across a six county area: Northampton, Halifax, Granville, Vance, Warren, and Nash counties
- ▶ 45 to 50 providers (medical, dental, behavioral health, pharmacy)
- ▶ 325 staff

What prompted our change process?



Shift in Emphasis

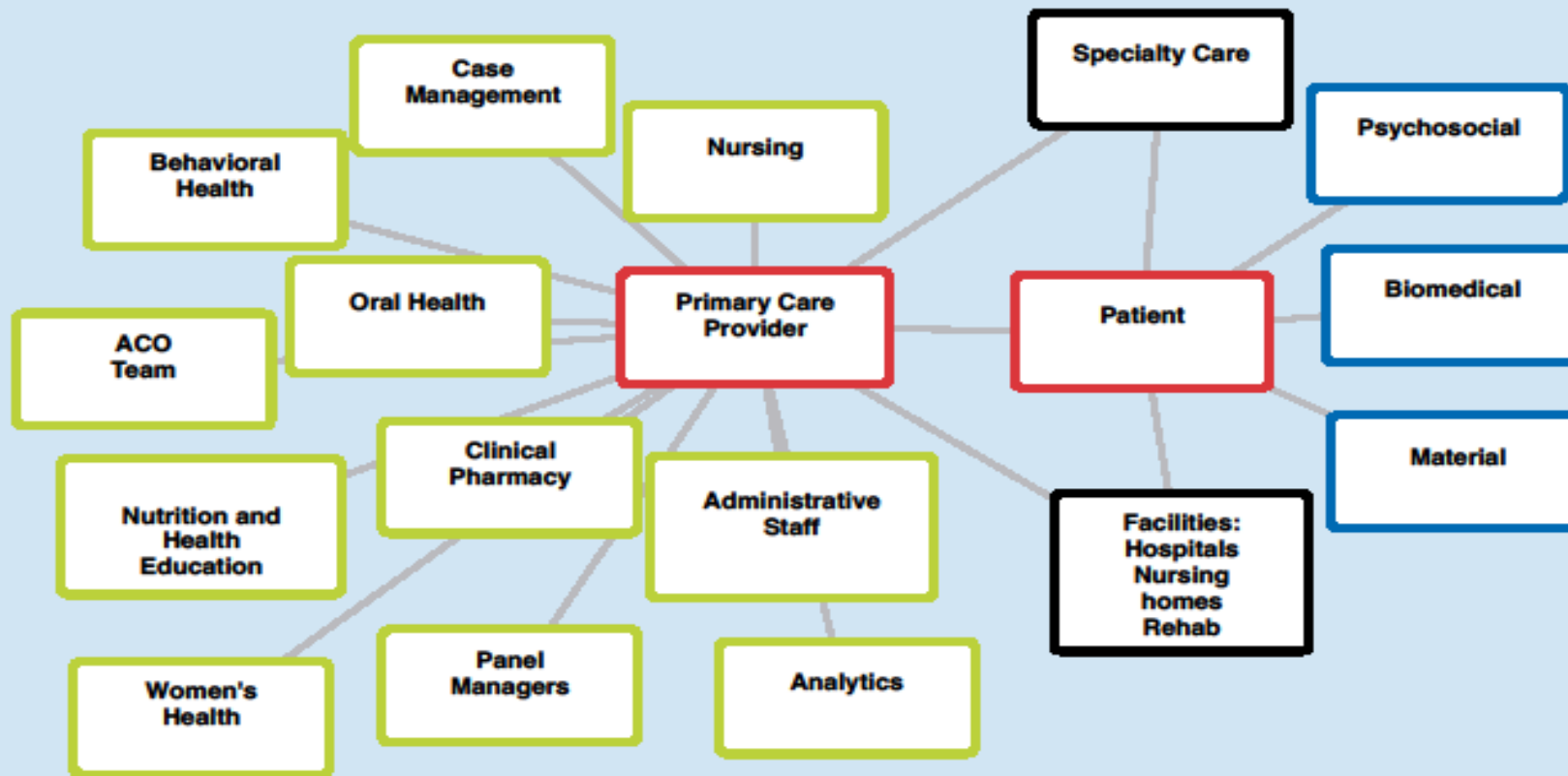
Biomedical

- ▶ **Focus: Disease**
- ▶ **Reductionism** - disease is defined by a single biologic defect
- ▶ **Dualism** - mind and body are separate
- ▶ **Biologic assays and treatments emphasized**

Biopsychosocial

- ▶ **Focus: Well-being**
- ▶ **Multi-factorial:** well-being is a product of multiple factors
- ▶ **Integrative** - mind and body are not separate
- ▶ **Treatments may be behavioral, biologic, or environmental**
- ▶ **Prevention is a focus**

RHG PCMH/ACO Model of Integrated Care



And what else
influenced our work to
transform our culture?

Relative to a patient's life overall, we're just not that important.

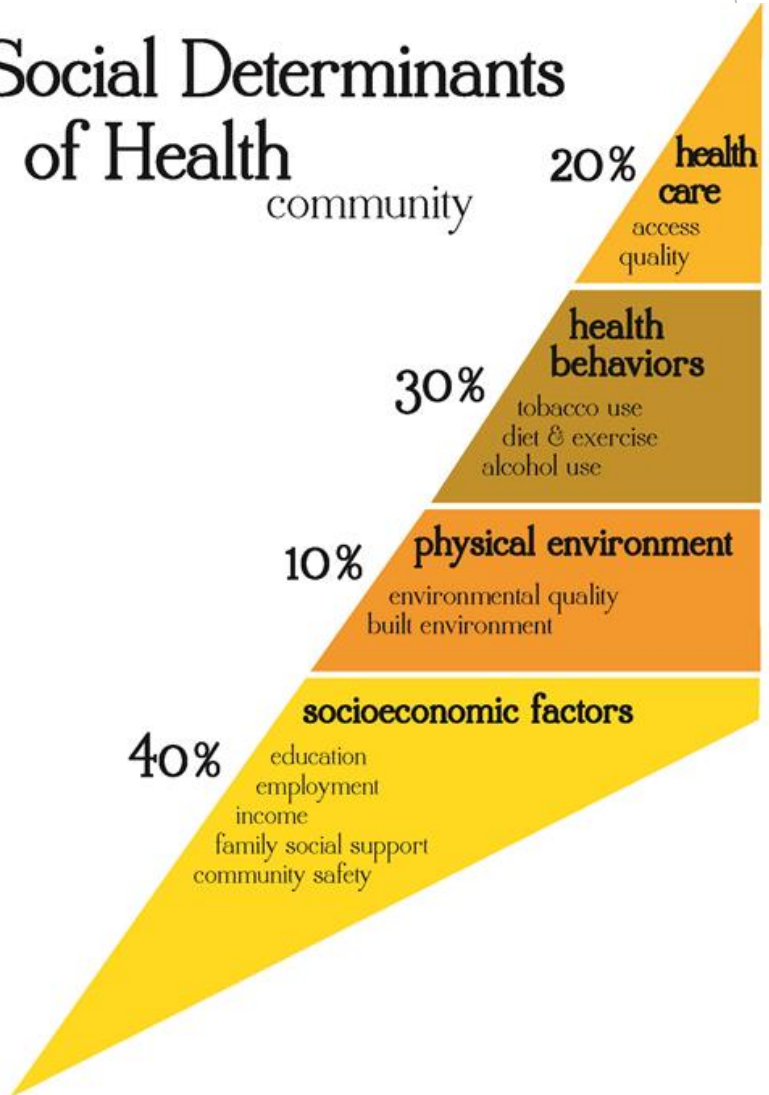
What **Makes**
Us Healthy



What We **Spend**
On Being Healthy



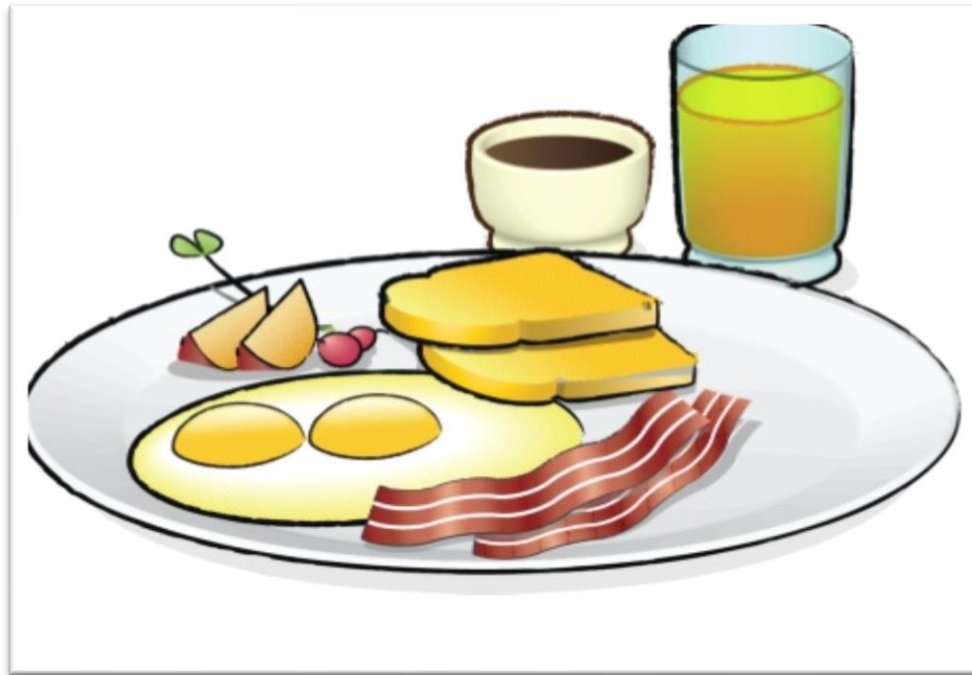
Social Determinants
of Health



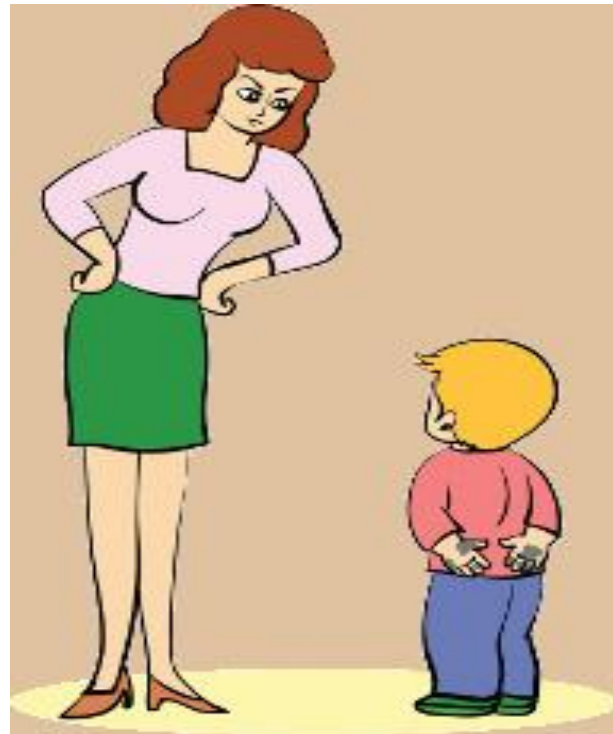
Transforming the culture

**Moving RHG into the future of
healthcare**

Recognizing that culture eats strategy for breakfast, RHG has worked on the following cultural shifts over the past few years . . .



From a "parent to child" patient engagement model



To an "adult to adult" patient engagement



From only "telling and educating"



To "asking and listening"



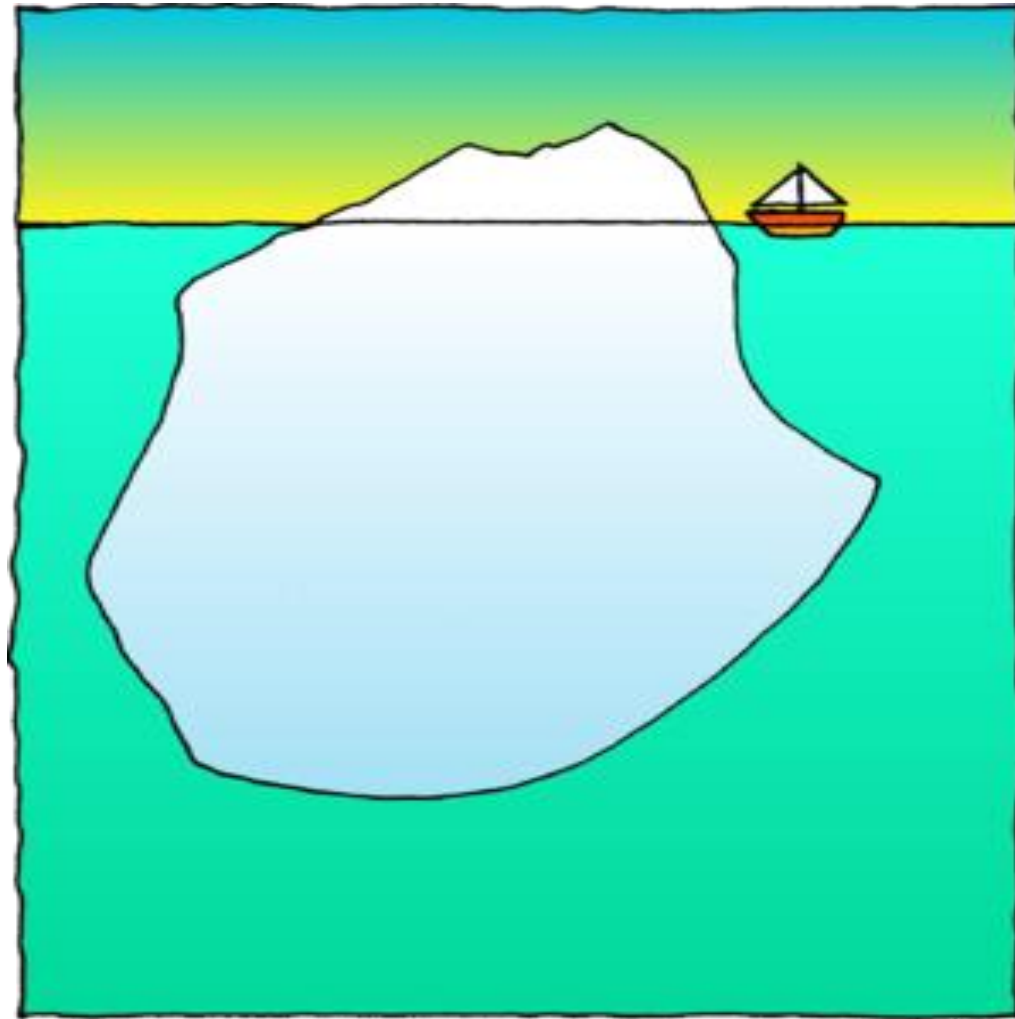
From “What’s wrong with
you?”



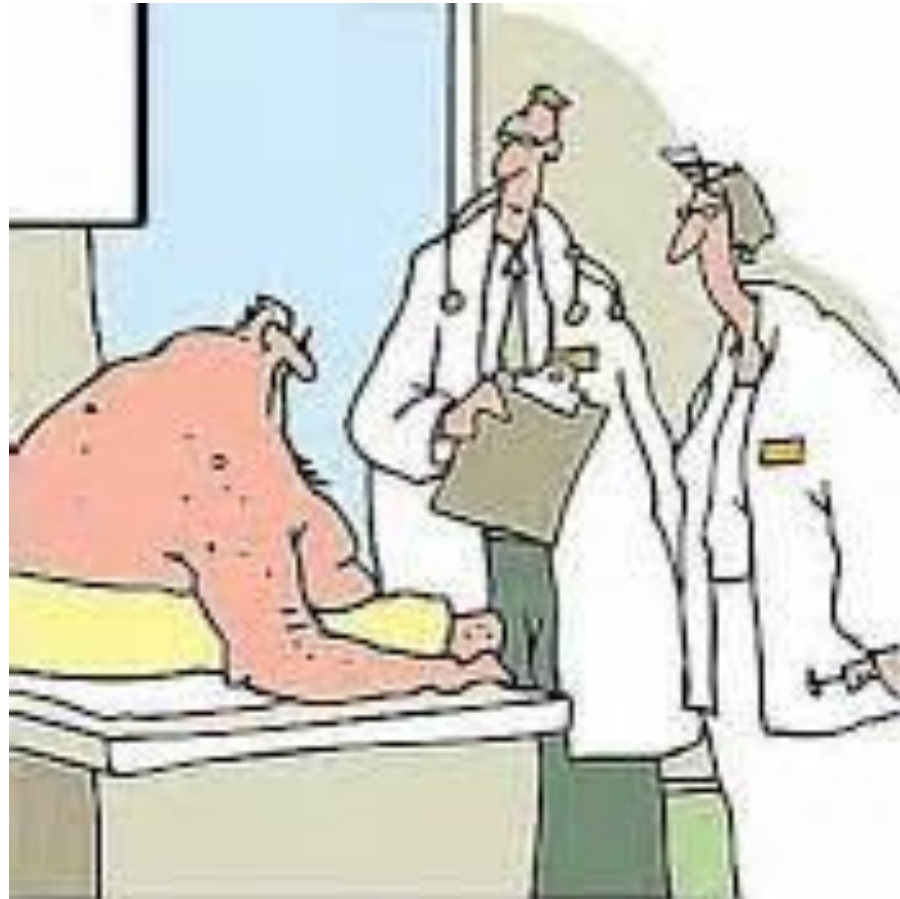
To “What’s things have
happened to you? Tell me
your story.”



And we always only get the tip . . .



From "non-compliant patient"

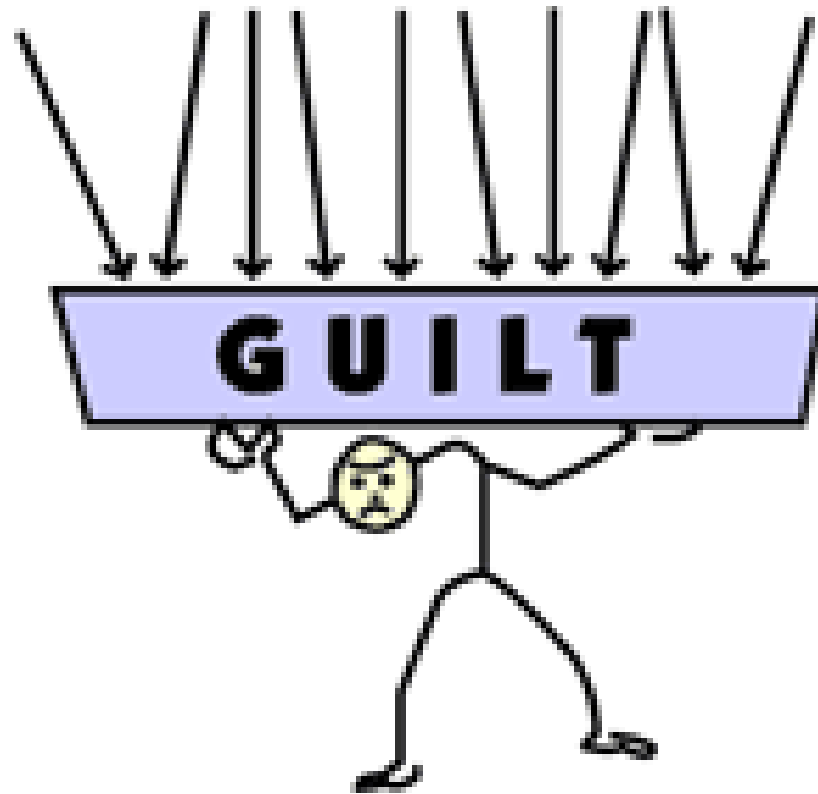


"You're sick of this? Just try to imagine how we feel."

To "what is the patient`s readiness to change?"



From "blame the patient"



To documenting the limits
of treatment response at a
given episode of care



From individualistic
unquestioned prescribing
patterns



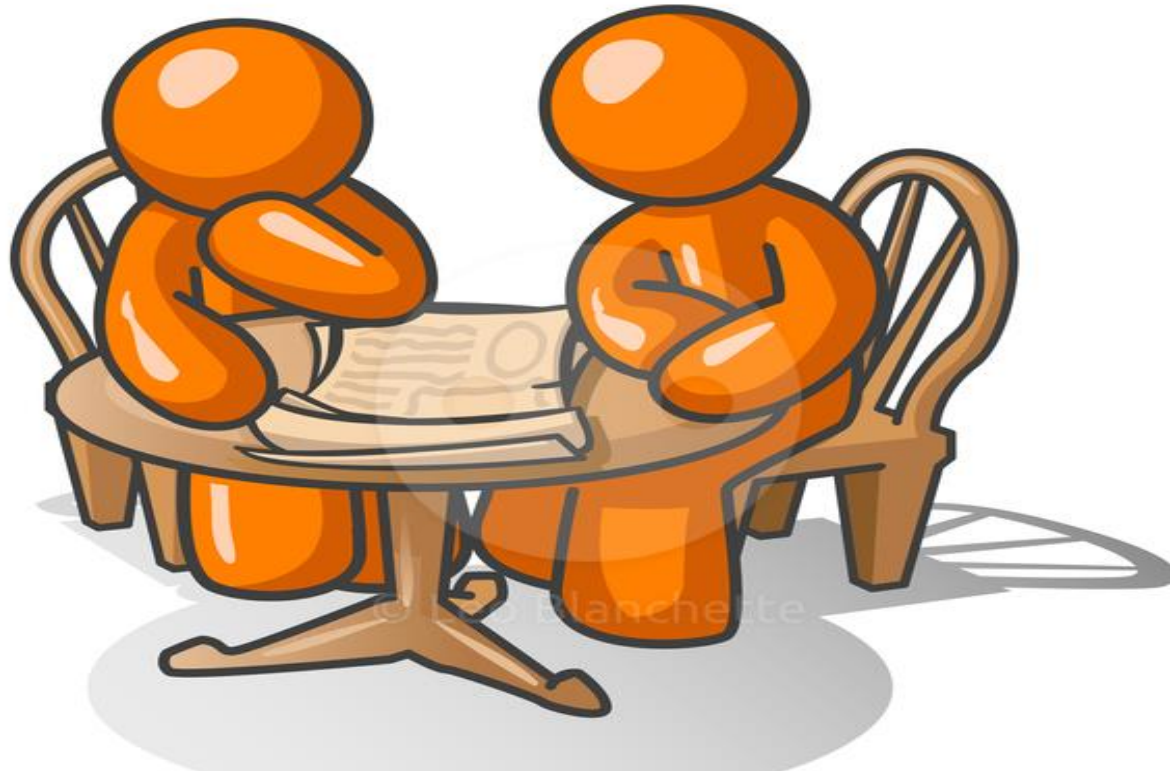
To Standards of Care and oversight of prescribing patterns, with an emphasis on controlled substances



From no personal engagement
with the medical directors



To regular, individual knee-to-knee meetings with the medical directors



From not knowing the panel
or population issues



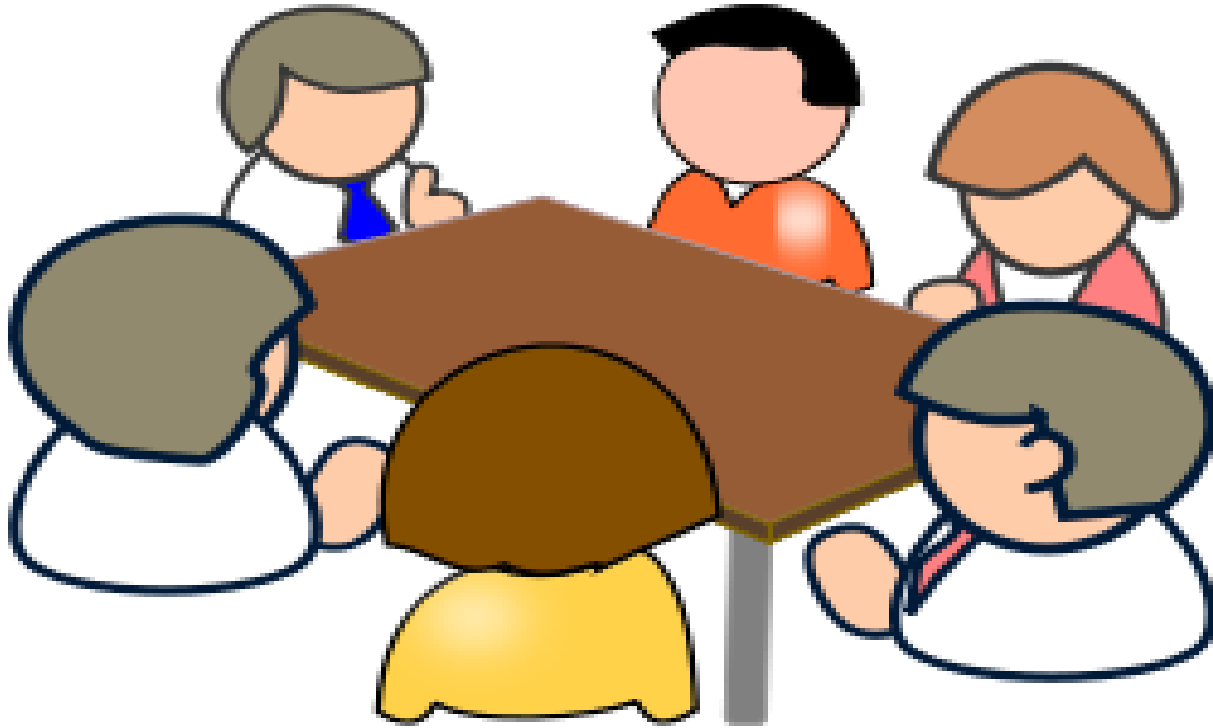
To providing regular quality reports on both



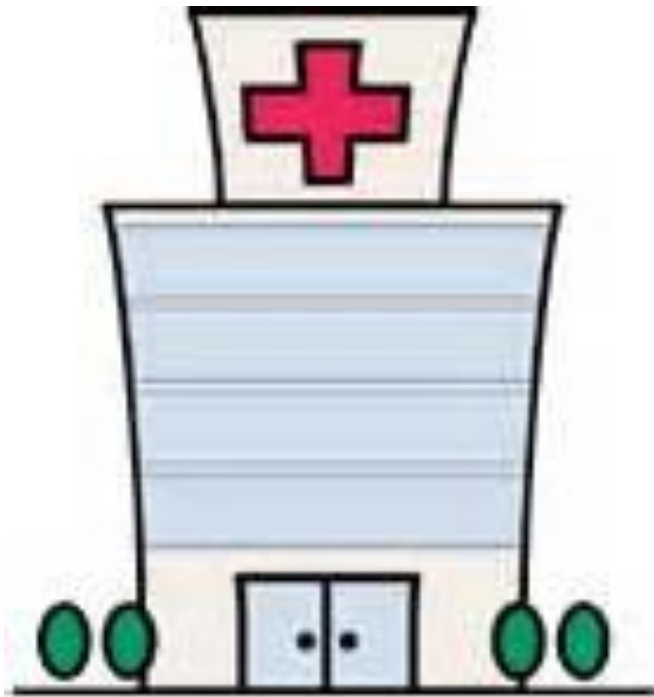
From "siloing" care by diagnostic and need categories



To integrating services in the exam room



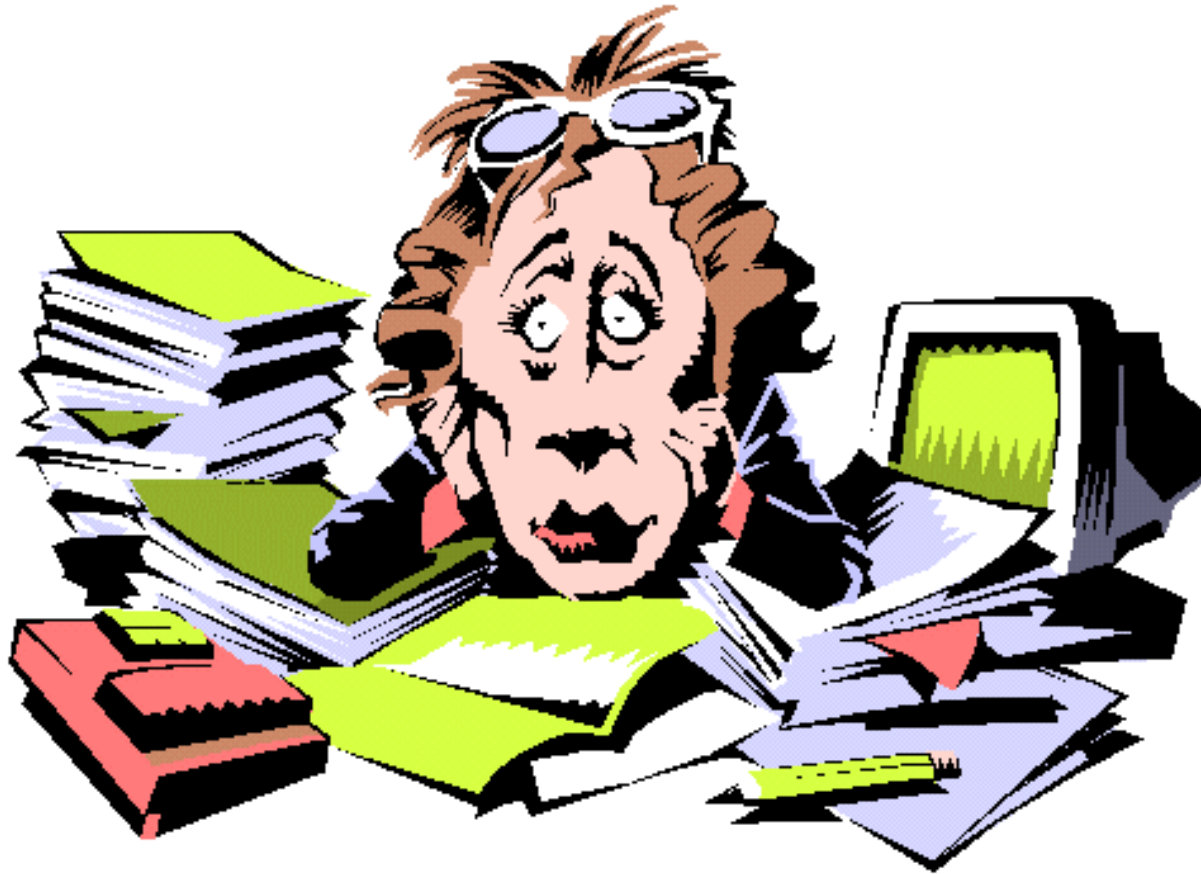
From only traditional
clinic settings



To adding school-based health centers, and a primary care clinic adjacent to the ED



From single agency case management



To collaborative community case management for high risk, high cost patients assessed for readiness to change



From patient satisfaction
equaling "I want it my
way"



To identifying the range
of choices and explaining
limits



From hiring for skill sets alone



To an emphasis on
personality, passion and
maturity, in addition to skill
set



From top down decision-making



To shared decision-
making among staff and
patients



FROM Specific outcomes as
the *only* measure of “success”



TO Emphasis on good process—offering all we can to engage the patient in their healthcare choices



From the PCP being
responsible *for*
"everything"



To *team* responsibility *to*
the patient and to each
other



Topics we've tackled, and continue to pursue:

- ▶ Patient-Centered Medical Home
- ▶ Trauma-informed, resilience-focused care (ACE's)
- ▶ Racism
- ▶ Controlled substance prescribing
- ▶ Hep C treatment
- ▶ Precepting new Advanced Practice Clinicians
- ▶ HCC-RAF training
- ▶ Organized Health Care Agreement and associated community-based case management

Is it ever really . . . ?



Contact information

Regina Schaaf Dickens, Ed.D., LCSW

Director of Quality Improvement

regina.dickens@rhgnc.org

Jan Sweet Freeman, Psy.D.

Director of Integrated Care and Behavioral Health

jan.freeman@rhgnc.org