

**NC RHRP**  
NC Rural Health  
Research Program

## Health Care Costs in Rural NC

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### Outline

- Preliminaries
- Finances of Rural Hospitals,  
esp. CAH
- Expenditures/Variation
- Strategies

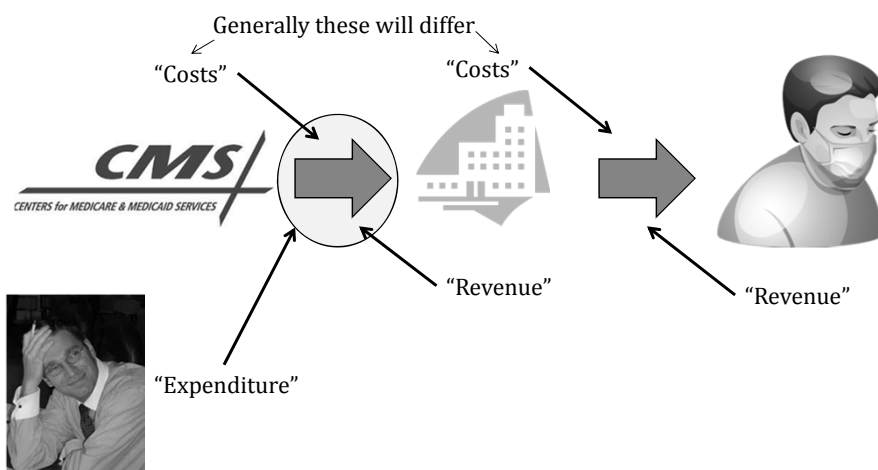


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## Nomenclature

### Costs vs. expenditure vs. revenue



## Rural, defined

- Assume audience familiar with metro/micro/noncore (“rural”, “neither”)
- Generally, “noncore” used as “rural”

## Perspective

- Rural roots
  - Wasn't born here but got here as quick as I could ;-)
  - Hometown hospital = small, rural in Michigan
  - Dentist 27 minute drive
  - Specialist – every other Monday, MRI 3rd Wednesday
- NC RHRP
  - Funded by ORHP
  - Analyze hospital finances



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## ► Rural Hospital Programs

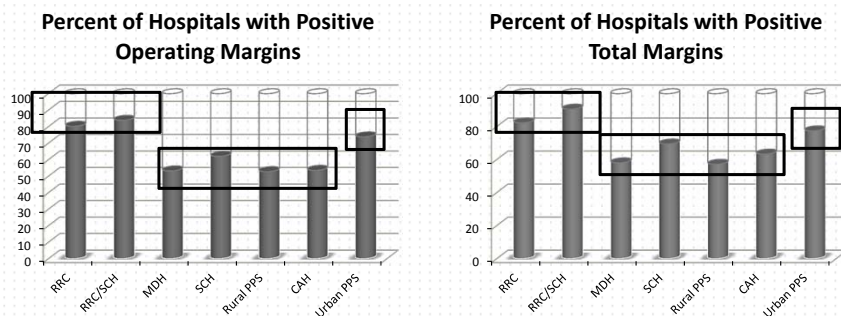
- In 1983, Medicare began reimbursing acute hospitals under the Prospective Payment System (PPS)
  - Largely built on “large teaching hospital” financing model (AC vs MC)
  - Small, rural hospitals negatively affected
- Panoply of specific designations designed to address negative impact
  - ~~Medicare Dependent Hospital~~
  - Sole Community Hospital
  - Rural Referral Center
  - ~~Low Volume Hospital~~
  - Critical Access Hospital
- CAHs: supported by Medicare Rural Hospital Flexibility Program (Flex); motivated(?) by closures in 1990s



## Rural hospital finances

- Nationally, CAHs are most financially fragile
  - Rural hospitals, generally, more financially fragile (except RRCs)

## Rural hospital finances (national)



Pink and Freeman, NACRHHS, 2012.

## CAH program effective

**Table 5** Percentage of CAHs With Negative Total and Cash Flow Margin: Simulation for 2009

	Percentage With Negative Total Margin		Percentage With Negative Cash Flow Margin	
	Under status Quo	as PPS	Under status Quo	as PPS
Pre-MMA CAHs	30.7%	42.6%	20.3%	20.7%
Post-MMA CAHs	23.2%	46.8%	12.7%	21.4%
All CAHs	28.2%	44.0%	17.8%	20.9%



Holmes and Pink, 2013

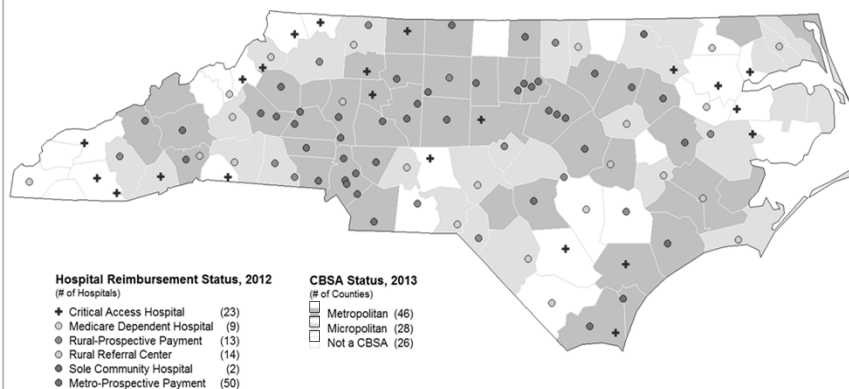
## North Carolina Data

- ▶ Analysis of NC hospital finances follows
- ▶ Source: CMS (Cost reports, Provider of Service file)
- ▶ Focus on profitability: total margin and operating margin

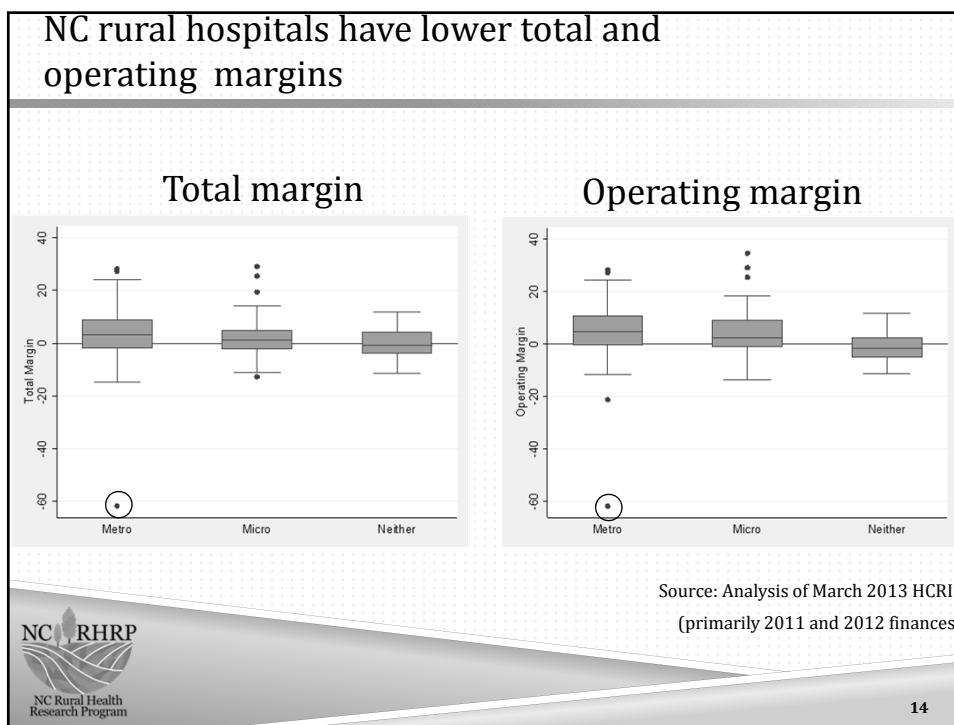
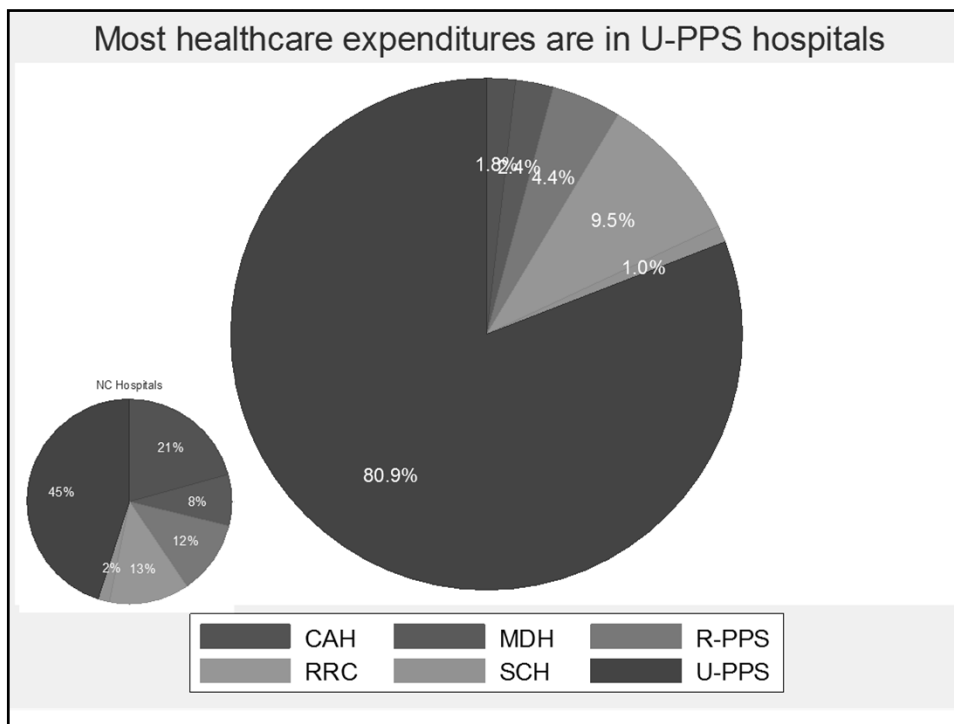


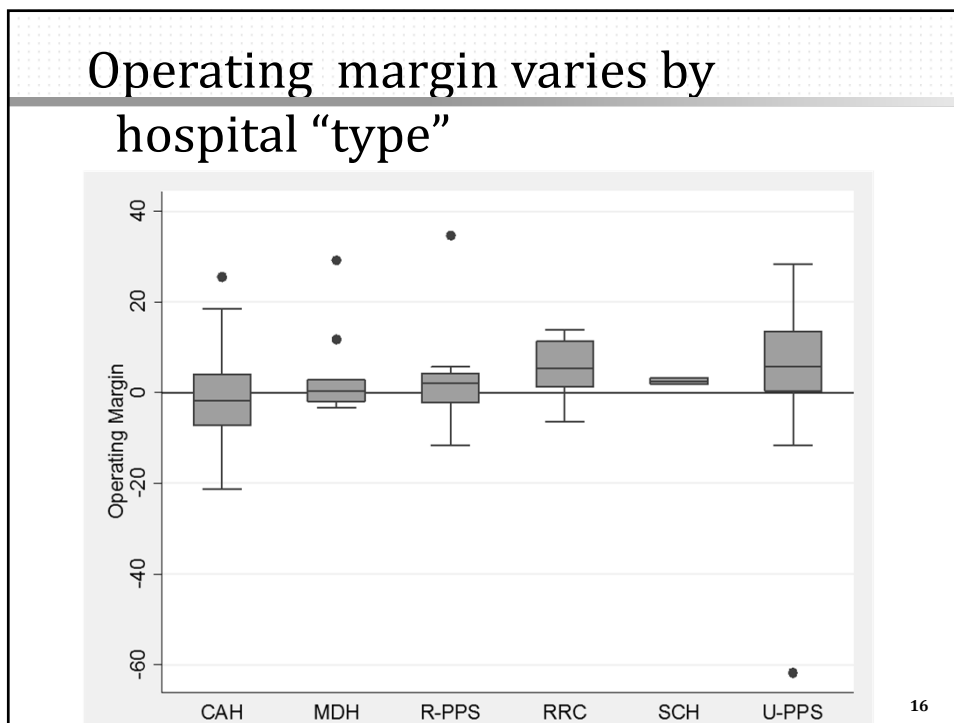
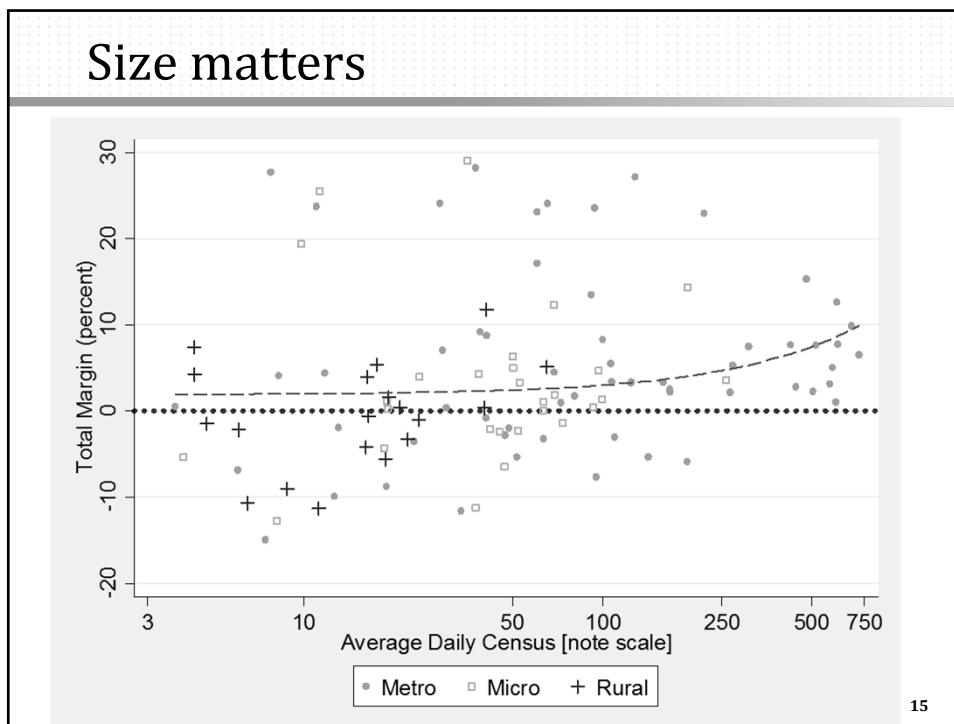
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### Hospital Reimbursement Status and Core Based Statistical Areas (CBSAs) North Carolina

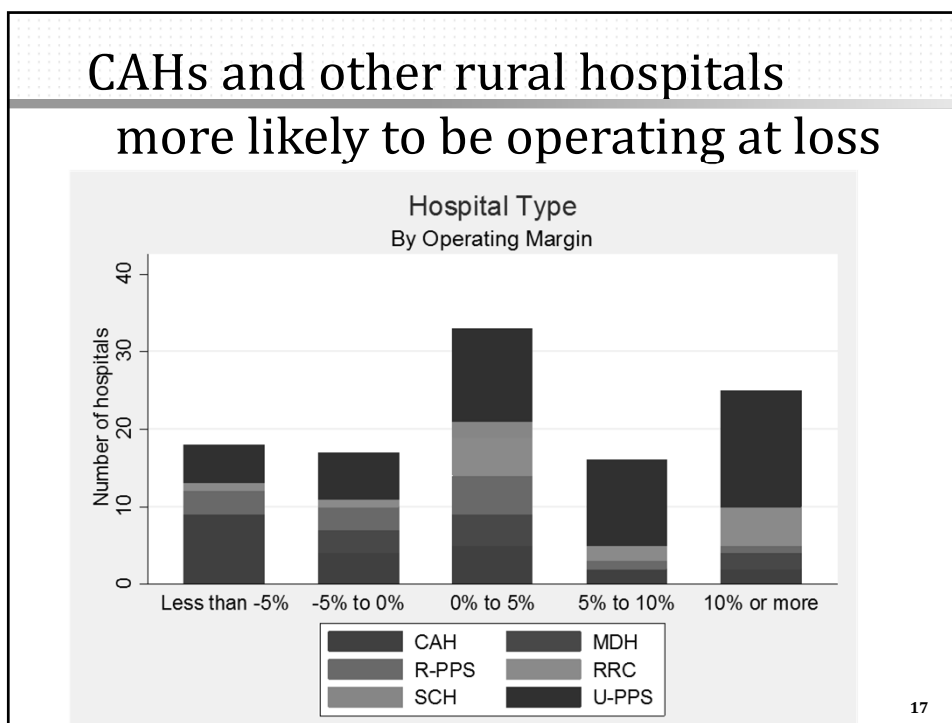


Source: Provider of Services and HCRIS, December 2012; US Census Bureau and Office of Management and Budget, March 2013.  
 Notes: "Core Based Statistical Area" (CBSA) is the OMB's collective term for Metropolitan and Micropolitan statistical areas. OMB has not defined an affirmative title for areas outside CBSAs. Federal (VA, military) hospitals are excluded. Hospitals are mapped to the zip code centroid.  
 Produced by the North Carolina Rural Health Research Program, Cecil G. Sheps Center for Health Services Research, University of North Carolina at Chapel Hill.









## Importance of rural hospital viability

- ▶ In addition to community health benefits, rural hospitals major economic driver
  - ▶ Often largest or second largest employer
  - ▶ Hospital closure => bad economic effects
    - ▶ 4% decrease in PCI, unemployment + 1.4% if no alternative

Holmes *et al*, 2006

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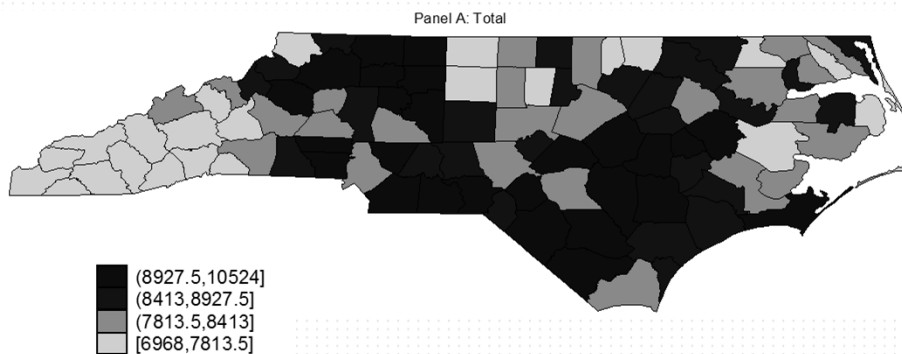
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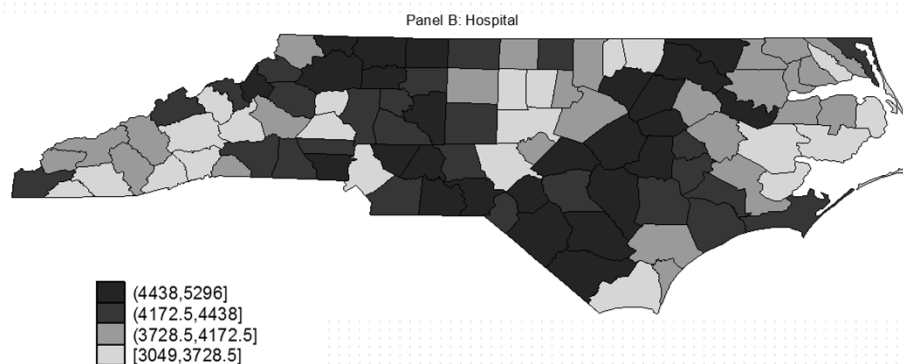
## Expenditures

- Dartmouth: annual data on utilization by Medicare beneficiaries (2010)
  - Can be disaggregated by provider type
- County-level, by bene residence (20% sample)
  - nb: May be small number for some counties
- Age-sex-race adjusted
  - Price-adjusted also avail. (urban have higher price)

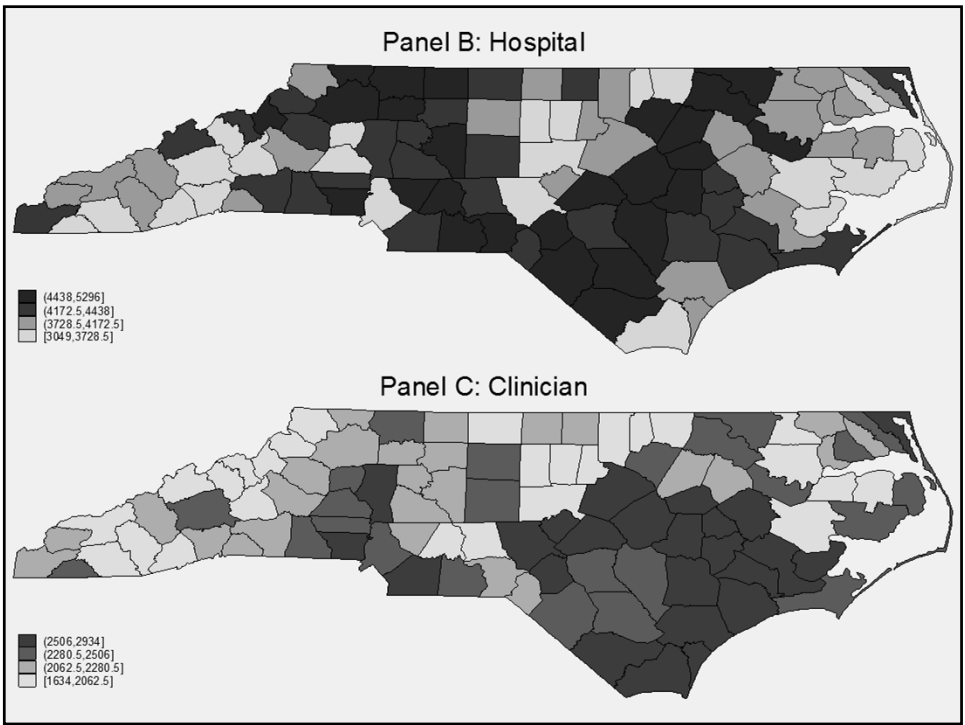
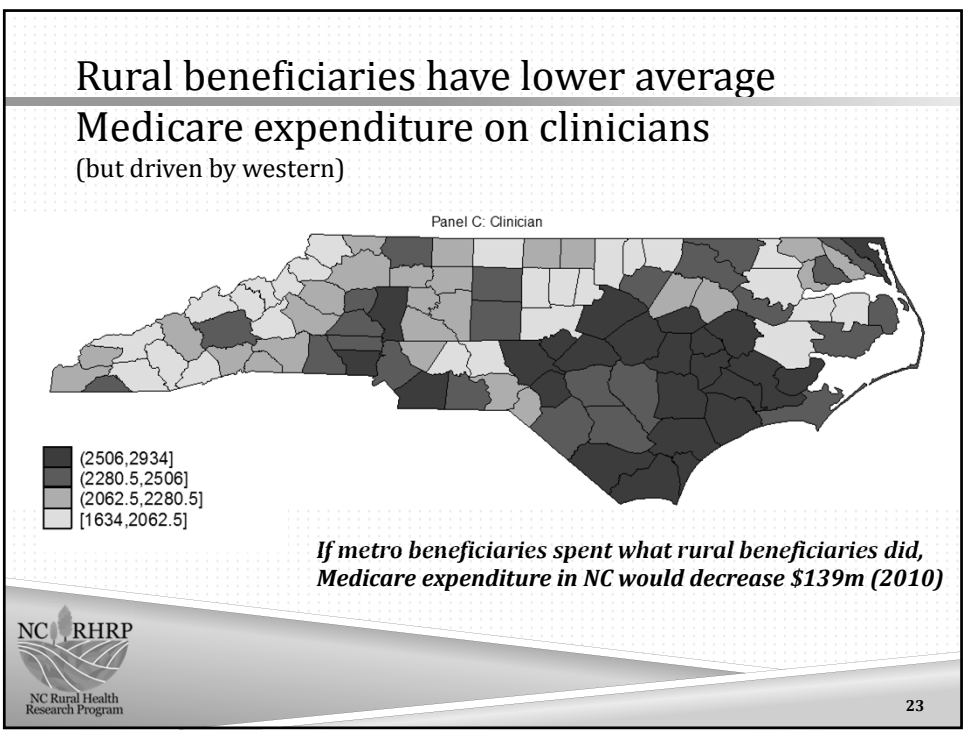
## Rural beneficiaries have comparable total Medicare expenditure (but geographic variation)



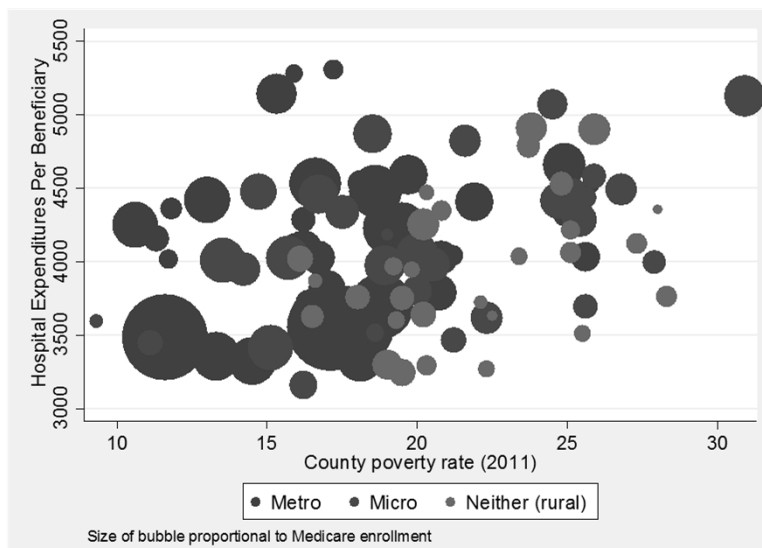
## Rural beneficiaries have comparable hospital Medicare expenditure



## Rural beneficiaries have lower average Medicare expenditure on clinicians (but driven by western)



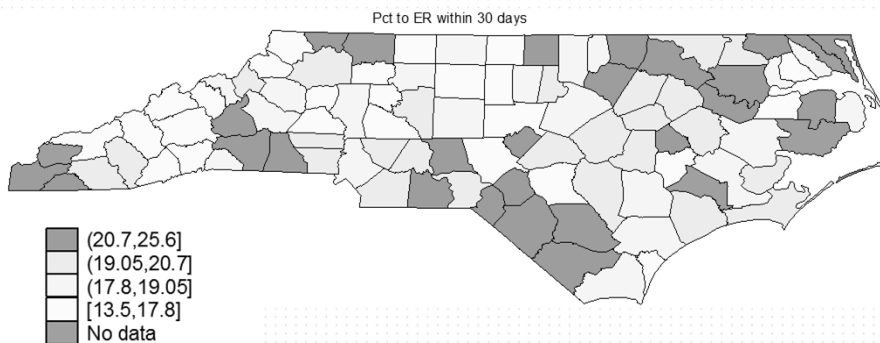
## Counties with more poverty have higher expenditures on hospitals



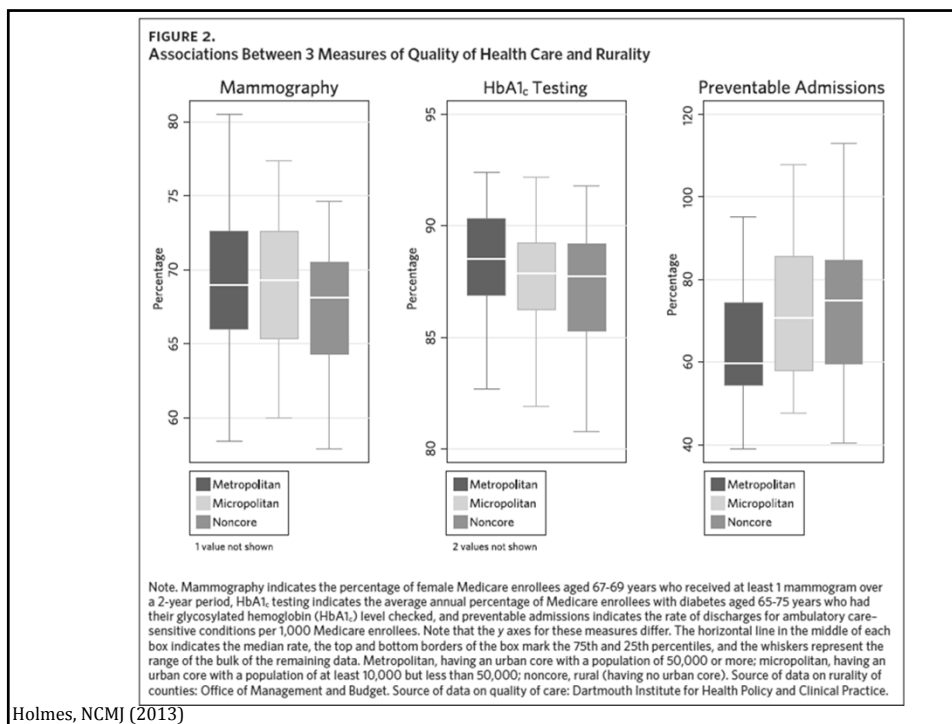
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## Rural beneficiaries more likely to visit ED w/in 30 days post-discharge

(18.1 metro, 20.2 rural)



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## Improvement Strategies

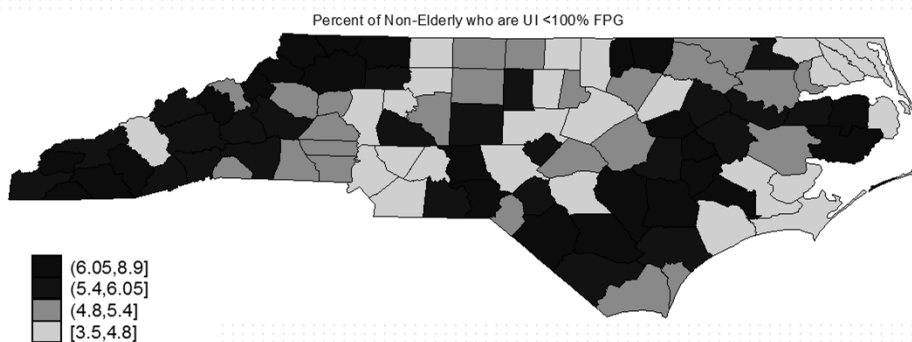
- Collaboratives sharing best practices (e.g. LEAN – TDE & NCHA)
- Statewide investment in technical assistance/resources
  - Big data (Case study: Colorado)
- Reimbursement policy: rural hospitals more dependent on public insurance programs

Holmes and Pink 2011; Kirk, Holmes, and Pink 2012



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## Rural populations would benefit more from Medicaid expansion



Estimates derived from SAHIE  
(US Census Bureau)



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## Conclusion

- Rural hospitals more financially fragile, largely due to size and payer mix
- Some evidence of lower costs in rural areas, but quality may be lower for some types of complex care
  - Cheapest care is no care
- Strategies may be effective



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## Acknowledgements:

Randy Randolph provided excellent data analysis.  
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